## Appendix I

**Business Plan Overview: 2020-2030** 

| Financial implications |  | Financial assessment                  |         |                     |     |      |          |                   |  |
|------------------------|--|---------------------------------------|---------|---------------------|-----|------|----------|-------------------|--|
|                        |  |                                       | Cap exp | Annual changes (£k) |     |      | Contribu | Contribution (£k) |  |
|                        |  |                                       | (£k)    | Inc                 | Ехр | Net  | 5-yr     | 10-yr             |  |
| 1                      | Pre-Pandemic, Club is financially sustainable but cannot generate funds to replace buildings                                     | Continue as now                       | £0      | £0                  | £0  | £0   | £0       | £0                |  |
| 2                      | Key financial threat is loss of use of squash building, resulting in a major loss of income                                      | Loss of squash                        | £0      | -£20                | -£5 | -£15 | -£75     | -£150             |  |
| 3                      | Club must assess how it can generate additional funds from other facilities to ensure sustainability                             |                                       |         |                     |     |      |          |                   |  |
| 4                      | Key options relate to future use of croquet lawn and its relationship to new Clubhouse and replacement squash courts             |                                       |         |                     |     |      |          |                   |  |
| 5                      | Croquet income meeting 2013 business plan target, even if achievable, yields relatively small gains compared to squash losses    | Croquet income based on 40 members    | £0      | £2                  | £0  | £2   | £10      | £20               |  |
| 6                      | Extra tennis court offers better route to financial sustainability and may sit better with how members may see the Club's future | Extra tennis court instead of croquet | £50     | £25                 | £2  | £23  | £65      | £180              |  |